



A. Lee has been creating Culinary Environments to cook and enjoy, since
1988

**Design-to Perfection guide for
your kitchen or any other room
in the home purchased from
Kitchen Design Consultants, Inc.**

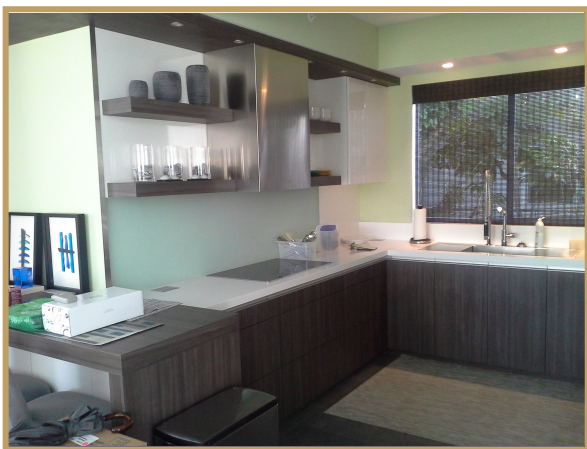
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Unless you're a professional designer, builder or architect, you may not have much experience with the process of designing, ordering, and installing new custom cabinetry. Whether you are renovating a kitchen or building a new home, it can be complicated if you don't know what to expect, or if you don't have the right partner to guide you through the process.

At KDC INC, it's our job to guide and work with our customers, every step of the way.

We'd like to make it easy for you, so we've developed a guide to the five phases of working with us on your kitchen or cabinetry project:

- ☑ Preliminary Design Quotation
- ☑ Design Approval and Order
- ☑ Production Period
- ☑ Installation
- ☑ Post-Installation Follow-up



Phase 1**Preliminary Design Quotation**

Many premium cabinetry dealers and kitchen design boutiques will charge an up-front retainer, just to give you an estimate of how much your dream kitchen will cost.

At KITCHEN DESIGN CONSULTANTS, we have chosen NOT to do this.

We understand that whether your budget is twenty-thousand dollars or two hundred thousand, you want to have an idea of how much kitchen you can get for your budget, and you want to know to whom you'll be entrusting your dream before you spend any money.

All we ask is that you tell us what your desired budget range is. As we get to know your tastes and the scope of your project, we will strive to delight you while meeting your target number.

Step 1**Getting to Know You - Preliminary Discussion****What You'll Need:**

- + Plan drawings for the space that your project will occupy (if available)
- + Target budget

What We'll Do:

- + Listen to what you want to do
- + Ask questions
- + Provide refreshments

Make an appointment with us at one of our design partner showrooms. We are available any time that is convenient for you.

If you have the plan drawings for your home, please bring a copy you can leave with us or we will make one for you. If you don't have plans, we would be delighted to visit your home to take the measurements we'll need to do a draft design.

Tell us about your project:

	Example:
Scope of the Project	Kitchen Renovation? New Home with 20 projects?
Target Budget	Budget for Cabinetry alone or Total Budget?
Your Style	Traditional? Transitional? Contemporary?
Design Preferences	Wood? Color? Finish? Island? Lighting? Backsplash?
Your Lifestyle	Love to Cook? Caterer on Speed Dial? Family Size? Entertaining?

Storage Space	Pantry? Seasonal Dishes? Shopping Frequency? Small appliance garage?
Appliances	What kind? How many? Location?
Objectives	Enjoy it for 25 years? Impress your mother-in-law? Make life easier?
Timing?	Rush? 4 months+?

Step 2**Assign KITCHEN DESIGN CONSULTANTS "Design-to-Perfection" Team****What We'll Do:**

- ✚ Assign "Design-to-Delivery" Team
 - KDC, INC President Lee Parron
 - KDC, INC. Project Manager

A. Lee Parron, KITCHEN DESIGN CONSULTANT Owner/President will be part of a 2 person team that he will assign to work with you (and your designer, builder, architect if you have one), to ensure that you get the kitchen you want, when you want it.

A. Lee Parron, is our talented K&B Designer who will guide you through the myriad of choices offered by KDC, INC. to make recommendations to suit your taste and lifestyle and will help you to stay within your budget.

Project Manager will get to know you and your project and will work with Ordering, Coordinating, and making sure it is a fast and impeccable Installation.



Step 3**Conceptual Design and Quotation****What You'll Need:**

- + Time to meet with us
- + Your imagination

What We'll Do:

- + a sketch of a concept layout
- + a \$ estimate for your project

KDC, INC's target is to present you with a conceptual design and a price range for your project, one week from the day we have both your measurements and our preliminary discussion.

When we meet, we will present a sketch of a conceptual layout, some color and texture samples and a price range for the lay-out and materials shown.

You let us know what you like and don't like and we'll make as many adjustments and recommendations as you deem necessary.

At this point, if we've done our job right, you will love the design and be confident that KDC, INC cabinetry will add value to your home for years to come.

Phase 2**Design Approval and Order**

Once you've decided to move ahead with KITCHEN DESIGN CONSULTANTS on your kitchen, bath, closet or custom cabinetry project, based on the conceptual design and value estimate, the next phase is to finalize the design, develop a firm contract price and approve the order.

From KDC,INC's standpoint, this phase could take 3 to 6 weeks, however we've found that in reality, the timing always depends on your availability to meet with us and on the number of changes you make in this Phase



What You'll Need:

- + a Design Fee
- + time to meet with us, perhaps on 2 or 3 occasions
- + time to approve drawings and color or wood samples
- + your appliance specifications
- + a first instalment on contract signing

What We'll Do:

- + Technical Drawings – AutoCAD Lay-outs and Elevations and possibly a color rendering
- + Work with you on features and accessories to include in your KDC,INC Kitchen or other project
- + Work with Manufacturing to achieve your design at the best possible price
- + Prepare a contract
- + Prepare color samples or flitches
- + Submit the order
- + Finalize the delivery date
- + Schedule a KDC,INC-trained installer (optional)

Step 1**Design Fee**

Phase 2 starts with payment of a Design Fee to KDC,INC, which is approximately 10% of the total estimate presented in Phase 1.

This fee is non-refundable and exempt from sales tax, but is included in the total project estimate. The fee includes 3 sets of revisions to your design.

Step 2**Confirm Measurements**

For renovations, if KDC, INC. did not visit your home in Phase 1, then, to ensure your satisfaction with the final product, we would need to visit to take final measurements before beginning the Technical Design drawings.

If you are building a new home and the kitchen is roughed in, we would also like to confirm the measurements shown in the floor plans by visiting the job site. Otherwise, we would need your floor plans / architectural drawings for the relevant rooms to begin our Technical Drawings.



Step 3 Technical Drawings

At this point, the Technical Designer on your Design-to-Perfection Team will begin to take the conceptual drawing you've approved and will create a computerized drawing (CAD) of the layout of your kitchen or other cabinetry project.

This is a very detailed process, in which every component piece of your cabinetry is identified, along with its dimensions and relationship to other component modules.

Our Architect works with manufacturing to "spec out" the custom elements in your design and to ensure that tolerances are built in to avoid conflicts and binding, especially in curved designs or to allow certain species of solid wood to "breathe".

Additionally, they'll look for the most cost effective way to manufacture your custom design.

Step 4 Approve Design, Sign Contract and Pay First Instalment

Once we've completed the detailed drawings, we need to present them to you to get your approval.

We also prepare a contract which outlines our responsibility to you and the responsibilities that you have in the process so we can deliver on the scheduled date at the contracted price.

Once you have approved the design and signed the contract, we'll ask you for a deposit (first instalment) which will then allow us to begin the ordering process with the manufacturer.

Once the deposit is paid, you are welcome to have copies of the design drawings.

Step 5 Pre-Production Approval

Whether you have chosen a custom color pigment or a color from one of the many sample finishes on display at KDC, INC. we want to make sure that you are getting the exact color to suit your home.

Veneers and solid wood in particular can vary in color and stain absorption from tree to tree within the same species.

For this reason, before going into production, KDC, INC. will produce color samples for you to sign-off before they begin to craft your cabinetry.

Additionally, your KDC, INC Design-to-Perfection Team will review the manufacturer's Engineering Drawings with you, to get your final sign-off on all of the elements of your project, including design, grain-matches, hardware, accessories, and the specifications of your appliances.

Step 6 Submit the Order

KITCHEN DESIGN CONSULTANTS will submit the order to manufacturing, who will give us a firm delivery date.

Once we have the delivery date, if you would like to use a KDC, INC-trained installer, we can book the installer on your behalf and firm up an installation price.





Phase 3 Production Period

Once the order has been submitted to Manufacture, it can take 6 to 12 weeks to craft and deliver your cabinetry.

What You'll Need:

-  The final instalment

What We'll Do:

-  Craft the finest custom cabinetry for your home
-  Accommodate changes if you need them
-  Deliver on-time
-  Coordinate temporary storage if you need it

Step 1 Changes

If inspiration or necessity causes a change to your project after you have signed off on it, we are happy to accommodate you for a nominal fee. Depending on the scope of the change and the timing, we'll work with you to minimize the impact on the delivery date.

Step 2 Preparing the Room

Our customers who are installing a new kitchen, typically use this time to install new flooring, order appliances, choose a countertop and a countertop fabricator, and remove the old cabinetry.

For kitchens and other rooms, your installer will need clean and ready walls and floors.

Step 3 Final Instalment

A few days before your order is ready to ship, manufacturing will notify us and we'll call you to confirm the time and place of delivery. At this time, the final instalment is due to KITCHEN DESIGN CONSULTANTS, prior to delivery to your home.

**Step 4
Delivery**

Your new cabinetry will be delivered to you directly from manufacturing facility





KDC, INC. will arrange for temporary storage if your job site isn't ready on the day of delivery.

**Phase 4
Installation**

In order to keep our costs lower for our customers, KDC,INC does not have permanent installers on staff. Our cabinetry is engineered for easy installation, but we do prefer that you contract with an experienced, trained installer. Whether your project is in the South Florida area or any other US market, we can connect you with a professional who is familiar with the our system.

Depending on the size of your project, installation of the cabinetry usually takes 3 to 10 working days depending on size and scope.

What You'll Need:

-  **Clean walls and floor**
-  **Your appliances**
-  **Glass for your mullion / display doors**
-  **Cabinet knobs and handles**

What We'll Do:

-  **Work with your installer to answer questions, and solve any problems that may arise**



Step 1 Verify Order

Your installer will unpack and verify the accuracy of your cabinetry order. (We would encourage you to be a part of this process.) Although discrepancies are rare, they can happen and KDC, INC. will help to resolve them with the manufacturer ASAP.

Step 2 Install Cabinets and Appliances

Your installer will follow the Engineering Drawings to

- ☒ build and attach your cabinets to your walls
- ☒ hang and level doors and cabinets
- ☒ wire the integrated lighting system, display cabinets, and optional integrated electrical outlets
- ☒ install glass in mullion doors
- ☒ attach appliances to prepared or existing plumbing, gas and electrical connections
- ☒ secure integrated cabinetry panels to your fridge and dishwasher (if applicable)
- ☒ attach cabinet features and mouldings
- ☒ install accessories, backsplashes, sinks and range hoods
- ☒ attach toe kicks
- ☒ take away job-related garbage and packaging

Step 3 Measure and Install Countertops and Paint Walls

As soon as your KITCHEN DESIGN CONSULTANTS cabinets are installed, your countertop fabricator can come and take the measurements they'll need to shape the slabs for your kitchen, bathroom or closet island.

This process usually takes 1 to 2 weeks from measurement to countertop installation. Keep in mind that you'll be able to use your KDC, INC cabinets while you are waiting because we permanently finishes the top of each cabinet with the wood substrate for stability and for better hygiene. (Not available on all brands)

Phase 5 Post Installation Follow-up

When your kitchen or other cabinetry project is complete, we'd like to come to see you to talk about your experience and with your permission, take some pictures.

We hope you'll tell us what you liked about dealing with KITCHEN DESIGN CONSULTANTS and what you think we can do to improve.

Mostly, we just want to say "thank-you" for choosing KITCHEN DESIGN CONSULTANTS to renovate your home and trusting us with your dreams to become a reality.